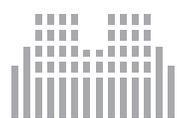


ATRIUM MORTGAGE
INVESTMENT CORPORATION

CANADA'S PREMIER NON-BANK LENDER™



ATRIUM

MORTGAGE INVESTMENT
CORPORATION

THIRD QUARTER 2015

SEPTEMBER 30, 2015



FOR IMMEDIATE RELEASE

**ATRIUM MORTGAGE INVESTMENT CORPORATION
ACHIEVES RECORD Q3 EARNINGS –
8.7% INCREASE OVER PRIOR YEAR**

TORONTO: October 21, 2015 – Atrium Mortgage Investment Corporation (TSX: AI) today released its unaudited financial results for the three and nine month periods ended September 30, 2015.

Highlights for the quarter

- **Record revenues of \$10.5 million, up 16% from prior year**
- **Record earnings of \$6.1 million, up 10% from prior year**
- **Record earnings of \$0.25 basic per share, up from \$0.23 prior year – 8.7% increase**
- **Regular monthly dividend continues at \$0.07 per month – \$0.84 annual rate, plus special dividend at year-end, as determined by the board of directors**
- **High quality mortgage portfolio**
 - **75% of portfolio in first mortgages**
 - **96% of loan portfolio is less than 75% loan to value**
 - **Mortgages receivable grew to \$459 million**
 - **Continued focus on low risk real estate sectors**

Interested parties are invited to participate in a conference call with management on Thursday, October 22, 2015 at 4:00 p.m. EDT. Please refer to the call-in information at the end of this news release.

Results of operations

Atrium achieved record results in the third quarter, as its assets grew to \$460 million. For the three months ended September 30, 2015, mortgage interest and fees revenue aggregated \$10.5 million, an increase of 16% from the prior year. For the nine months ended September 30, 2015, mortgage interest and fees revenue aggregated \$29.7 million, an increase of 18% from the prior year.

Net earnings for the three months ended September 30, 2015 were \$6.1 million, an increase of 10% from the prior year. Basic and diluted earnings per common share were \$0.25 and \$0.24 respectively, for the three months ended September 30, 2015, compared with \$0.23 basic and diluted per common share for prior year. Net earnings for the nine months ended September 30, 2015 were \$17.5 million, an increase of 12% from the prior year. Basic and diluted earnings per common share were \$0.71 and \$0.70, respectively, for the nine months ended September 30, 2015, compared with \$0.69 basic and \$0.68 diluted earnings per common share for the comparable period in the previous year.

The weighted average interest rate on the mortgage portfolio was almost unchanged at 8.77% at September 30, 2015, compared with 8.81% at December 31, 2014. Mortgages portfolio increased by 6% from December 31, 2014 to \$462.2 million at September 30, 2015.

Condensed Interim Statements of Earnings and Comprehensive Income

(Unaudited, 000s, except per share amounts)

	<u>Three months ended</u> <u>September 30</u>		<u>Nine months ended</u> <u>September 30</u>	
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
Revenue	\$ 10,542	\$ 9,096	\$ 29,660	\$ 25,037
Mortgage servicing and management fees	(1,085)	(916)	(3,074)	(2,459)
Other expenses	(288)	(213)	(804)	(679)
Provision for mortgage losses	(600)	(504)	(1,212)	(1,080)
Income before financing costs	8,569	7,463	24,570	20,819
Financing costs	(2,488)	(1,920)	(7,067)	(5,171)
Earnings and total comprehensive income	<u>\$ 6,081</u>	<u>\$ 5,543</u>	<u>\$ 17,503</u>	<u>\$ 15,648</u>
Basic earnings per share	\$ 0.25	\$ 0.23	\$ 0.71	\$ 0.69
Diluted earnings per share	\$ 0.24	\$ 0.23	\$ 0.70	\$ 0.68
Dividends declared	\$ 5,163	\$ 4,994	\$ 15,452	\$ 14,124
Mortgages receivable, end of period	\$ 459,033	\$ 412,043	\$ 459,033	\$ 412,043
Total assets, end of period	\$ 459,603	\$ 412,145	\$ 459,603	\$ 412,145
Shareholder' equity, end of period	\$ 252,566	\$ 248,828	\$ 252,566	\$ 248,828

For further information on the financial results, and analysis of the company's mortgage portfolio in addition to that set out below, please refer to Atrium's unaudited condensed interim financial statements and its management's discussion and analysis for the three and nine month periods ended September 30, 2015, available on SEDAR at www.sedar.com, and on the company's website at www.atriummic.com.

Analysis of mortgage portfolio

<u>Mortgage category</u> (outstanding amounts in 000s)	<u>September 30, 2015</u>			<u>December 31, 2014</u>		
	<u>Number</u>	<u>Outstanding amount</u>	<u>% of Portfolio</u>	<u>Number</u>	<u>Outstanding amount</u>	<u>% of Portfolio</u>
Low-rise residential	25	\$ 113,404	24.5%	23	\$ 85,678	19.7%
House and apartment	117	80,052	17.3%	90	93,070	21.4%
Construction	16	66,894	14.5%	17	61,095	14.1%
High-rise residential	9	35,561	7.7%	8	44,048	10.1%
Mid-rise residential	8	17,554	3.8%	8	12,127	2.8%
Condominium corporation	<u>20</u>	<u>4,568</u>	<u>1.0%</u>	<u>13</u>	<u>3,260</u>	<u>0.8%</u>
Residential portfolio	195	318,033	68.8%	159	299,278	68.9%
Commercial/mixed use	<u>31</u>	<u>144,118</u>	<u>31.2%</u>	<u>31</u>	<u>134,990</u>	<u>31.1%</u>
Mortgage portfolio	<u>226</u>	<u>462,151</u>	<u>100.0%</u>	<u>190</u>	<u>434,268</u>	<u>100.0%</u>

<u>Mortgage amount</u> (outstanding amounts in 000s)	<u>September 30, 2015</u>			<u>December 31, 2014</u>		
	<u>Number</u>	<u>Outstanding amount</u>	<u>% of Portfolio</u>	<u>Number</u>	<u>Outstanding amount</u>	<u>% of Portfolio</u>
\$0 - \$2,500,000	174	\$ 126,870	27.4%	139	\$ 119,655	27.6%
\$2,500,001 - \$5,000,000	25	90,821	19.7%	26	90,602	20.9%
\$5,000,001 - \$7,500,000	12	74,037	16.0%	9	54,931	12.6%
\$7,500,001 +	<u>15</u>	<u>170,423</u>	<u>36.9%</u>	<u>16</u>	<u>169,080</u>	<u>38.9%</u>
	<u>226</u>	<u>\$ 462,151</u>	<u>100.0%</u>	<u>190</u>	<u>\$ 434,268</u>	<u>100.0%</u>

As of September 30, 2015, the average outstanding mortgage balance was \$2.0 million (December 31, 2014 – \$2.3 million), and the median outstanding mortgage balance was \$0.9 million (December 31, 2014 – \$1.1 million).

Conference call

Interested parties are invited to participate in a conference call with management on Thursday, October 22, 2015 at 4:00 p.m. EDT.

To participate or listen to the conference call live, please call 1 (888) 241-0551 or (647) 427-3415.

For a replay of the conference call (available until November 5, 2015) please call 1 (855) 859-2056, Conference ID 9453413.

About Atrium

Canada's Premier Non-Bank Lender™

Atrium is a non-bank provider of residential and commercial mortgages that lends in major urban centres in Canada where the stability and liquidity of real estate are high. Atrium's objectives are to provide its shareholders with stable and secure dividends and preserve shareholders' equity by lending within conservative risk parameters.

Atrium is a Mortgage Investment Corporation (MIC) as defined in the Canada *Income Tax Act*, so is not taxed on income provided that its taxable income is paid to its shareholders in the form of dividends within 90 days after December 31 each year. Such dividends are generally treated by shareholders as interest income, so that each shareholder is in the same position as if the mortgage investments made by the company had been made directly by the shareholder. For further information, please refer to regulatory filings available at www.sedar.com or Atrium's website at www.atriummic.com.

For additional information, please contact

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ATRIUM MORTGAGE
INVESTMENT CORPORATION

CANADA'S PREMIER NON-BANK LENDER™

MD&A

MANAGEMENT'S DISCUSSION AND ANALYSIS

THIRD QUARTER 2015
SEPTEMBER 30, 2015

Management's Discussion and Analysis

September 30, 2015

Our business

We are a mortgage lender filling the lending gap caused by the limited number of financial institutions operating in Canada. We lend in major urban centres where the stability and liquidity of real estate is at the highest level. We focus on loans that cannot be placed with financial institutions but which represent an acceptable underwriting risk. Our mortgages are secured by all types of residential, multi-residential and commercial real property located in Canada, subject to compliance with our investment policies. Atrium has achieved its strategic objectives over the past 14 years: to grow in a controlled manner by diversifying geographically, and focusing on real estate sectors with the lowest risk profiles.

Our investment objectives are to preserve our shareholders' equity and provide our shareholders with stable and secure dividends from our investments in mortgage loans within the criteria mandated for a Mortgage Investment Corporation (MIC). Working within conservative risk parameters, we endeavour to maximize income and dividends through the sourcing and efficient management of our mortgage investments. Information herein is current as of October 21, 2015.

Highlights

Atrium had a strong quarter, despite a challenging economy. For the three months ended September 30, 2015, we had revenues of \$10.5 million, up 16% from the prior year. Earnings were \$6.1 million, or \$0.25 basic per share, compared with \$5.5 million, or \$0.23 basic per share a year earlier.

We declared a regular dividend of \$0.07 per share for each month in the year to date, a total of \$0.63 per share and a rate of \$0.84 per year.

We had \$462.2 million of mortgages outstanding as at September 30, 2015, an increase of 5% from the prior quarter and an increase of 6% from December 31, 2014. During the quarter, \$59 million of new mortgage funds were advanced, and \$37 million of mortgage funds were repaid. Loans in Alberta declined by almost three percentage points to 14.6% of our portfolio, and loans in B.C. increased by about two percentage points to 14.4%, reflecting our ability to quickly redeploy assets as we continually evaluate risks and opportunities.

Earned a record
\$0.25 per share

Strong mortgage
portfolio

75%
first mortgages

96%
less than 75%
loan-to-value

Mortgages receivable
\$459 million

Nine mortgage
originators in
five offices across
central and western
Canada

Investment portfolio

Our mortgage portfolio consisted of 226 mortgage loans and aggregated \$462.2 million at September 30, 2015, an increase of 6% from December 31, 2014.

Mortgage category (outstanding amounts in 000s)	September 30, 2015			December 31, 2014		
	Number	Outstanding amount	% of Portfolio	Number	Outstanding amount	% of Portfolio
Low-rise residential	25	\$ 113,404	24.5%	23	\$ 85,678	19.7%
House and apartment	117	80,052	17.3%	90	93,070	21.4%
Construction	16	66,894	14.5%	17	61,095	14.1%
High-rise residential	9	35,561	7.7%	8	44,048	10.1%
Mid-rise residential	8	17,554	3.8%	8	12,127	2.8%
Condominium corporation	20	4,568	1.0%	13	3,260	0.8%
Residential portfolio	195	318,033	68.8%	159	299,278	68.9%
Commercial/mixed use	31	144,118	31.2%	31	134,990	31.1%
Mortgage portfolio	<u>226</u>	<u>462,151</u>	<u>100.0%</u>	<u>190</u>	<u>434,268</u>	<u>100.0%</u>
Accrued interest receivable		1,966			2,177	
Mortgage discount		(520)			(465)	
Mortgage origination fees		(964)			(835)	
Provision for mortgage losses		(3,600)			(2,388)	
Mortgages receivable		<u>\$ 459,033</u>			<u>\$ 432,757</u>	

A summary of our mortgages by size is presented below.

Mortgage amount (outstanding amounts in 000s)	September 30, 2015			December 31, 2014		
	Number	Outstanding amount	% of Portfolio	Number	Outstanding amount	% of Portfolio
\$0 - \$2,500,000	174	\$ 126,870	27.4%	139	\$ 119,655	27.6%
\$2,500,001 - \$5,000,000	25	90,821	19.7%	26	90,602	20.9%
\$5,000,001 - \$7,500,000	12	74,037	16.0%	9	54,931	12.6%
\$7,500,001 +	15	170,423	36.9%	16	169,080	38.9%
	<u>226</u>	<u>\$ 462,151</u>	<u>100.0%</u>	<u>190</u>	<u>\$ 434,268</u>	<u>100.0%</u>

As of September 30, 2015, the average outstanding mortgage balance was \$2.0 million (December 31, 2014 – \$2.3 million), and the median outstanding mortgage balance was \$0.9 million (December 31, 2014 – \$1.1 million).

The tables below show our mortgage portfolio by location of the underlying property and type of mortgage. The weighted average interest rates shown exclude the lender fees paid by the borrower, which reflect the yield to Atrium including any mortgage discount or premium.

Location of underlying property (outstanding amounts in 000s)	September 30, 2015			
	Number of mortgages	Outstanding amount	Percentage outstanding	Weighted average interest rate
Greater Toronto Area	163	\$ 305,914	66.2%	8.80%
Non-GTA Ontario	16	14,180	3.1%	8.98%
Saskatchewan	1	7,838	1.7%	8.50%
Alberta	30	67,660	14.6%	8.61%
British Columbia	16	66,559	14.4%	8.77%
	<u>226</u>	<u>\$ 462,151</u>	<u>100.0%</u>	<u>8.77%</u>

December 31, 2014				
<u>Location of underlying property</u> (outstanding amounts in 000s)	<u>Number of mortgages</u>	<u>Outstanding amount</u>	<u>Percentage outstanding</u>	<u>Weighted average interest rate</u>
Greater Toronto Area	135	\$ 296,150	68.2%	8.81%
Non-GTA Ontario	11	38,716	8.9%	9.66%
Saskatchewan	1	2,880	0.7%	8.50%
Alberta	31	66,325	15.3%	8.47%
British Columbia	<u>12</u>	<u>30,197</u>	<u>6.9%</u>	<u>9.64%</u>
	<u>190</u>	<u>\$ 434,268</u>	<u>100.0%</u>	<u>8.81%</u>

We have an exceptionally high proportion of our portfolio invested in first mortgages (75.4%), which is a core strategy and is unmatched by our peer group.

At September 30, 2015, the weighted average loan-to-value ratio in our mortgage portfolio was 64.9%, with 96.0% of the portfolio below 75% loan-to-value. (At December 31, 2014, the weighted average loan-to-value ratio in our mortgage portfolio was 64.3%, with 97.2% of the portfolio below 75% loan-to-value.)

September 30, 2015				
<u>Type of mortgage</u> (outstanding amounts in 000s)	<u>Number of mortgages</u>	<u>Outstanding amount</u>	<u>Percentage outstanding</u>	<u>Weighted average interest rate</u>
First mortgages				
Conventional	149	\$ 335,915	72.7%	8.34%
Non-Conventional	3	7,990	1.7%	9.77%
Other	<u>20</u>	<u>4,568</u>	<u>1.0%</u>	<u>7.63%</u>
	<u>172</u>	<u>348,473</u>	<u>75.4%</u>	
Second and third mortgages				
Conventional	41	103,367	22.4%	9.86%
Non-conventional	<u>13</u>	<u>10,311</u>	<u>2.2%</u>	<u>11.37%</u>
	<u>54</u>	<u>113,678</u>	<u>24.6%</u>	
	<u>226</u>	<u>\$ 462,151</u>	<u>100.0%</u>	<u>8.77%</u>

December 31, 2014				
<u>Type of mortgage</u> (outstanding amounts in 000s)	<u>Number of mortgages</u>	<u>Outstanding amount</u>	<u>Percentage outstanding</u>	<u>Weighted average interest rate</u>
First mortgages				
Conventional	142	\$ 345,950	79.7%	8.49%
Other	<u>13</u>	<u>3,260</u>	<u>0.7%</u>	8.36%
	<u>155</u>	<u>349,210</u>	<u>80.4%</u>	
Second and third mortgages				
Conventional	31	72,828	16.8%	10.31%
Non-conventional	<u>4</u>	<u>12,230</u>	<u>2.8%</u>	9.14%
	<u>35</u>	<u>85,058</u>	<u>19.6%</u>	
	<u>190</u>	<u>\$ 434,268</u>	<u>100.0%</u>	<u>8.81%</u>

Conventional mortgages are those with a loan-to-value of less than or equal to 75%, which is the industry standard for determining that a mortgage is conventional. Non-conventional mortgages are those with a loan-to-value in excess of 75%.

The weighted average term remaining for our mortgage portfolio at September 30, 2015 is 12.5 months (December 31, 2014 – 13.7 months).

Our business

We are a mortgage lender filling the lending gap caused by the limited number of financial institutions operating in Canada. We lend in major urban centres where the stability and liquidity of real estate is at the highest level. We focus on loans that cannot be placed with financial institutions but which represent an acceptable underwriting risk. The weighted average loan-to-value ratio of our mortgage portfolio, as a whole, at the time of underwriting each loan in our portfolio, will not exceed 75%. A typical loan in our portfolio has an interest rate of 8% to 10% per annum, a one or two-year term and monthly interest-only mortgage payments.

Our lending parameters are as follows:

- First or second mortgages on income-producing real estate up to a maximum of 85% of appraised value.
- Mortgages on residential and commercial properties up to a maximum of 75% of appraised value.
- Loans on single family residences up to 75% of appraised value.
- Construction loans up to a maximum of 90% of cost.
- Loans to condominium corporations.

Mortgage loan amounts are generally \$300,000 to \$20 million. The largest single mortgage in our mortgage portfolio as at September 30, 2015 was \$20.1 million (December 31, 2014 – \$13.7 million). For loan amounts in excess of \$20 million, we generally co-lend with a financial institution or private lender. The parameters listed above are our maximum mortgage lending parameters. At September 30, 2015, the weighted average loan-to-value ratio of the mortgage portfolio remained conservative at 64.9%, compared to 64.3% at December 31, 2014.

Our investment policies, which may be changed by our board of directors, are as follows:

- We may invest only in residential mortgages, commercial mortgages, commercial mortgage backed securities and certain related investments.
- All investments must be mortgages on the security of real property situated within Canada, loans to condominium corporations, or certain permitted interim investments.
- Commercial mortgages may not constitute more than 50% of our total assets at any time.
- The term of the mortgage may be no greater than ten years.
- No single borrower may account for more than 15% of our total assets. In addition, any loan or amendment that would result in an exposure to one borrower exceeding the lesser of \$50 million or 10% of the portfolio requires approval of the board.
- All mortgages are supported by external appraisals by a qualified appraiser. All mortgages, except mortgages secured by one to six residential units, are also supported by environmental audits.
- The maximum initial loan-to-value ratio of an individual mortgage is 85% including any prior ranking encumbrances, and the weighted average loan-to-value ratio of our mortgage portfolio at the time of underwriting each loan may not exceed 75%.
- Our ratio of debt to equity must be less than 1:1.
- We do not invest directly in real property, although real property may be acquired through foreclosing on a mortgage.
- A mortgage investment: (i) of \$2,000,000 or more requires approval of the board; (ii) of between \$1,000,000 and \$2,000,000 requires approval of three members of the board, including at least two independent directors; and (iii) of \$1,000,000 or less requires approval of any one member of the board. For loans previously approved, if the mortgage amount exceeds the amount approved by up to \$200,000 and if the loan-to-value ratio increases by less than 5% where the ratio is 75% or less, requires the approval of one member of the board, otherwise the general limits apply. We may invest in interim investments that are guaranteed by the Government of Canada or of a province or territory of Canada or deposits or certificates of deposits, acceptances and other similar instruments issued, endorsed or guaranteed by a Schedule I Bank in any amount without prior board approval.
- We may not make unsecured loans to, nor invest in securities issued by, our manager or its affiliates, nor make loans to the directors or officers of the manager.
- We may not make any investment, or incur any indebtedness, that would result in our not qualifying as a MIC.

Our investment objectives are to preserve our shareholders' equity and to provide our shareholders with stable and secure dividends from our investments in mortgage loans within the criteria mandated for a MIC. Working within conservative risk parameters, we endeavour to maximize income and dividends through the sourcing and efficient management of our mortgage investments.

We are a non-bank lender and invest in mortgages secured by all types of residential, multi-residential and commercial real property located in Canada, subject to compliance with our investment policies. The types of properties that we finance include residential houses, small multi-family residential properties comprised of six or fewer units, residential apartment buildings, mixed-use residential apartments and store-front properties, commercial properties, residential and commercial land development sites and construction projects. We also invest in short-term bridge financing for real estate developers. Our strategy is to grow in a controlled manner by diversifying geographically, and focusing on real estate sectors with the lowest risk profiles.

We qualify as a MIC and are restricted from any activity that would result in us failing to qualify as a MIC. In order to qualify as a MIC, we must satisfy the requirements in subsection 130.1(6) of the ITA throughout the taxation year. Among the requirements are:

- We can only invest or manage funds and cannot manage or develop real property.
- We cannot own debts secured on real property situated outside Canada, debts owing by non-residents unless such debts were secured on real property situated in Canada, shares of the capital stock of corporations not resident in Canada, or real property situated outside of Canada or any leasehold interest in such property.
- No shareholder (together with related persons, as defined in the ITA) may at any time own, directly or indirectly, more than 25% of our common shares.
- The cost for tax purposes of cash on hand, debts secured on specified residential properties, and funds on deposit with a Canada Deposit Insurance Fund or Régie de l'assurance-dépôts du Québec-insured institution or credit union must constitute at least 50% of the cost of all of our property.
- The cost for tax purposes of any interests in real property (including leaseholds but excepting real or immovable property acquired by foreclosure after default by the mortgagor) may not exceed 25% of the cost of all of our property.
- There are certain restrictions as to our maximum debt-to-equity ratio.

We are managed by Canadian Mortgage Capital Corporation (the “manager” or “CMCC”), which is our exclusive manager and arranges and services our mortgage loans and otherwise directs our affairs and manages our business.

For explanations as to some of the terms used herein, please refer to our Annual Information Form for the year ended December 31, 2014, which is available at www.sedar.com.

Results of Operations

(In this section, dollars are in thousands of Canadian dollars, except per share amounts)

Financial summary	Three months ended		Nine months ended	
	September 30		September 30	
	2015	2014	2015	2014
Revenue	\$ 10,542	\$ 9,096	\$ 29,660	\$ 25,037
Mortgage servicing and management fees	(1,085)	(916)	(3,074)	(2,459)
Other expenses	(288)	(213)	(804)	(679)
Provision for mortgage losses	(600)	(504)	(1,212)	(1,080)
Income before financing costs	8,569	7,463	24,570	20,819
Financing costs	(2,488)	(1,920)	(7,067)	(5,171)
Earnings and total comprehensive income	\$ 6,081	\$ 5,543	\$ 17,503	\$ 15,648
Basic earnings per share	\$ 0.25	\$ 0.23	\$ 0.71	\$ 0.69
Diluted earnings per share	\$ 0.24	\$ 0.23	\$ 0.70	\$ 0.68
Dividends declared	\$ 5,163	\$ 4,994	\$ 15,452	\$ 14,124
Mortgages receivable, end of period	\$ 459,033	\$ 412,043	\$ 459,033	\$ 412,043
Total assets, end of period	\$ 459,603	\$ 412,145	\$ 459,603	\$ 412,145
Shareholder' equity, end of period	\$ 252,566	\$ 248,828	\$ 252,566	\$ 248,828

Summary of quarterly results (unaudited)

	<u>Q3 2015</u>	<u>Q2 2015</u>	<u>Q1 2015</u>	<u>Q4 2014</u>	<u>Q3 2014</u>	<u>Q2 2014</u>	<u>Q1 2014</u>	<u>Q4 2013</u>
Revenue	\$ 10,542	\$ 9,626	\$ 9,492	\$ 9,919	\$ 9,096	\$ 8,296	\$ 7,645	\$ 6,545
Mortgage servicing and management fees	(1,085)	(1,005)	(984)	(1,094)	(916)	(826)	(717)	(678)
Other expenses	(288)	(245)	(271)	(334)	(213)	(207)	(260)	(234)
Provision for mortgage losses	<u>(600)</u>	<u>(250)</u>	<u>(362)</u>	<u>(737)</u>	<u>(504)</u>	<u>(112)</u>	<u>(464)</u>	<u>—</u>
Income before financing costs	8,569	8,126	7,875	7,754	7,463	7,151	6,204	5,633
Financing costs	<u>(2,488)</u>	<u>(2,306)</u>	<u>(2,273)</u>	<u>(2,364)</u>	<u>(1,920)</u>	<u>(1,883)</u>	<u>(1,368)</u>	<u>(989)</u>
Earnings and comprehensive income	<u>\$ 6,081</u>	<u>\$ 5,820</u>	<u>\$ 5,602</u>	<u>\$ 5,390</u>	<u>\$ 5,543</u>	<u>\$ 5,268</u>	<u>\$ 4,836</u>	<u>\$ 4,644</u>
Basic earnings per share	\$ 0.25	\$ 0.24	\$ 0.23	\$ 0.22	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.22
Diluted earnings per share	\$ 0.24	\$ 0.24	\$ 0.23	\$ 0.22	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.22
Dividends declared	\$ 5,163	\$ 5,151	\$ 5,138	\$ 6,714	\$ 4,994	\$ 4,778	\$ 4,352	\$ 5,298

Results of operations – three months ended September 30, 2015

For the three months ended September 30, 2015, mortgage interest and fees revenue aggregated \$10,542, compared to \$9,096 in the comparative period, an increase of 16%, as a result of growth of our mortgage portfolio. The weighted average interest rate on our mortgage portfolio was almost unchanged at 8.77% at September 30, 2015, compared with 8.81% at the previous year end, December 31, 2014.

Operating expenses, excluding the provision for mortgage losses, for the three months ended September 30, 2015 were \$1,373, compared to \$1,129 in the comparative period, an increase of 22%, due to the growth of the mortgage portfolio. The provision for mortgage losses was \$600 in the quarter to bring the total reserve to \$3,600. The entire amount reflects a provision for losses incurred but not specifically identified: while there were four mortgages in default at September 30, 2015 (one at December 31, 2014), we do not expect to incur losses on those loans.

Mortgage servicing and other fees paid to the manager (that is, the management fee plus HST) aggregated \$1,085 for the three months ended September 30, 2015, compared with \$916 in the prior year period, as a result of the growth in our mortgage portfolio. Financing costs for the three months ended September 30, 2015 were \$2,488, compared to \$1,920 in the same period of 2014, an increase of 30%. This increase is due to the increased use of our bank line of credit compared to the comparable period as we maintained our balance sheet leverage, which was 44% at September 30, 2015 (December 31, 2014 – 41%).

Net earnings for the three months ended September 30, 2015 were \$6,081, an increase of 9.7% from net earnings of \$5,543 for the same period in the prior year. Basic and diluted earnings per common share were \$0.25 and \$0.24, respectively, for the three months ended September 30, 2015, compared with \$0.23 basic and diluted per common share for the comparable period in the previous year.

During the three months ended September 30, 2015, we funded gross mortgages aggregating \$62,948. Of those advances, \$41,514 were first mortgages, representing 66% of the total loans funded. British Columbia advances were \$13,354, \$3,716 were on properties in Alberta, \$1,384 were non-GTA Ontario, \$2,435 were on properties in Saskatchewan and the remaining \$42,058 were for mortgages on properties located in the Greater Toronto Area. There were \$40,666 of repayments during the period. The total portfolio increased from \$439,868 to \$462,151 during the three month period.

Results of operations – Nine months ended September 30, 2015

For the nine months ended September 30, 2015, mortgage interest and fees revenue aggregated \$29,660, compared to \$25,037 in the comparative period, an increase of 18%. The weighted average interest rate on our mortgage portfolio was almost unchanged at 8.77% at September 30, 2015, compared with 8.81% at the previous year end, December 31, 2014.

Operating expenses, excluding the provision for mortgage losses, for the nine months ended September 30, 2015 were \$3,878 compared to \$3,138 in the comparative period, an increase of 24%, due to the increase in the mortgage portfolio. The provision for mortgage losses was \$1,212 in the nine months ended September 30, 2015, to bring the total reserve to \$3,600. The entire amount reflects a provision for losses incurred but not specifically identified: while there were four mortgages in default at September 30, 2015 (one at December 31, 2014), we do not expect to incur losses on those loans. Mortgage servicing and other fees paid to the manager (that is, the management fee plus HST) aggregated \$3,074 for the nine months ended September 30, 2015, compared with \$2,459 in the prior year period, reflecting the growth of our mortgage portfolio.

Financing costs for the nine months ended September 30, 2015 were \$7,067, compared to \$5,171 in the same period of 2014, an increase of 37%. This increase is due to the increased use of our bank line of credit compared to the comparable period, and two convertible debentures issued during 2014, as we maintained our balance sheet leverage, which was 44% at September 30, 2015 (December 31, 2014 – 41%).

Net earnings for the nine months ended September 30, 2015 were \$17,503, an increase of 12% from net earnings of \$15,648 for the same period in the prior year. Basic and diluted earnings per common share were \$0.71 and \$0.70, respectively, for the nine months ended September 30, 2015, compared with \$0.69 basic and \$0.68 diluted earnings per common share for the comparable period in the previous year.

During the nine months ended September 30, 2015, we funded gross mortgages aggregating \$226,575. Of these advances, \$169,607 were first mortgages, representing 75% of the total loans funded. British Columbia advances were \$44,082, \$25,409 were on properties in Alberta, \$5,759 were non-GTA Ontario, \$4,959 were on properties in Saskatchewan and the remaining \$146,367 were made in the Greater Toronto Area. There were \$198,692 of gross repayments during the period. The total portfolio increased from \$434,268 to \$462,151 during the period.

Liquidity and capital resources

At September 30, 2015, we had bank indebtedness and operating line outstanding of \$104,391. The operating line is provided by a syndicate of two major chartered banks, drawn through a combination of bankers' acceptances and bank loans to minimize our borrowing costs. We are in compliance with the covenants in our operating credit facility as at September 30, 2015, and we expect to remain in compliance with such covenants going forward. We have three series of convertible debentures outstanding, with a total book value of \$99,943 at September 30, 2015.

Growth in our mortgage portfolio has historically been financed by the issuance of common shares and by the issuance of convertible debt. We expect to be able to generate sufficient funds for future growth in net mortgage loan investments through a combination of common share issuances, convertible or other debt, and the operating credit facility.

Investing activities during the nine months ended September 30, 2015 consisted of advances on new mortgage loan investments of \$215,845, less repayments received of \$190,591, for net cash from new mortgage loan investments of \$25,254.

Cash provided by financing activities during the nine months ended September 30, 2015 consisted primarily of net advances of our bank line as a result of net funding of mortgages receivable. Draws less repayments under our operating facility provided cash of \$24,093.

Changes in financial position

Bank indebtedness, bankers' acceptances and bank loans payable (all under our operating credit facility) increased to \$104,391 at September 30, 2015, from \$80,298 at December 31, 2014, reflecting our objective of using a prudent amount of leverage to improve shareholder returns. As at September 30, 2015, total debt (including bank debt, operating line and convertible debentures) was on target at 44% of total assets.

Accounts payable and accrued charges were \$174 at September 30, 2015 compared to \$523 at December 31, 2014. Dividends payable were \$1,722 at September 30, 2015 down from \$3,379 at December 31, 2014. The decrease was due to the special dividend being accrued at December 31, 2014 and subsequently paid out during the period.

Share capital increased slightly to \$247,865 at September 30, 2015 from \$245,794 at December 31, 2014 due to our dividend reinvestment plan (which accounted for \$1,970 of the increase) and the employee share purchase plan.

Contractual obligations

Contractual obligations due at September 30, 2015 were as follows:

<u>Obligations at September 30, 2015</u>	<u>Total</u>	<u>Less than 1 year</u>	<u>1-2 years</u>	<u>3-5 years</u>	<u>More than 5 years</u>
Bank indebtedness	\$ 366	\$ –	\$ 366	\$ –	\$ –
Operating line	104,025	–	104,025		
Accounts payable and accrued liabilities	174	174	–	–	–
Accrued convertible debentures interest	427	427			
Dividends payable	1,722	1,722	–	–	–
Due to related party	380	380	–	–	–
Convertible debentures	<u>104,551</u>	<u>–</u>	<u>–</u>	<u>64,301</u>	<u>40,250</u>
Total	<u>\$ 211,645</u>	<u>\$ 2,703</u>	<u>\$ 104,391</u>	<u>\$ 64,301</u>	<u>\$ 40,250</u>

We have commitments to advance additional funds under existing mortgages of \$84,691 and for new mortgages of \$3,500 at September 30, 2015 (December 31, 2014 – \$99,757 and \$10,063 respectively). Generally, outstanding commitments are expected to be funded within the next 24 months. However, our experience has been that a portion of the unfunded amounts on existing mortgages will never be drawn.

Off-balance sheet arrangements

As at September 30, 2015, we had \$4,171 (December 31, 2014 – \$4,483) of letters of credit (LCs) outstanding which were issued under our operating credit facility. The maximum available by way of LCs under our operating credit facility is \$10,000, and those drawn reduce that maximum. LCs represent irrevocable assurances that our banks will make payments in the event that a customer cannot meet its obligations to third parties. LCs carry the same credit risk, recourse and collateral security requirements as mortgages extended to customers.

Transactions with related parties

Transactions with related parties are in the normal course of business and are recorded at the exchange amount, which is the amount of consideration established and agreed to by the related parties, and are measured at fair value. The manager is responsible for our day-to-day activities. We incurred management and mortgage servicing fees from a subsidiary of the manager of \$3,074 for the nine months ended September 30, 2015 (nine months ended September 30, 2014 – \$2,454). Mr. Robert G. Goodall is a director and part of the key management personnel of the manager, received compensation from the manager, and is also a director of Atrium. The management agreement between us and the manager contains provisions for the payment of termination fees to the manager in the event that the management agreement is terminated in certain circumstances. The manager also acts as broker for our mortgages. The manager receives origination fees from the borrowers of up to 1% of the amount being funded; origination fees in excess of 1% are split equally between the manager and Atrium.

Critical accounting estimates and policies

Our condensed interim financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and follow International Accounting Standard 34 *Interim Financial Reporting* (IAS 34) issued by the International Accounting Standards Board (IASB). These condensed interim financial statements should be read in conjunction with our audited financial statements for the year ended December 31, 2014. Accounting policies have been consistently applied in the preparation of these condensed interim financial statements.

The preparation of condensed interim financial statements in accordance with IFRS requires us to make estimates, assumptions and judgements. The most subjective of these are the valuation of mortgages receivable including the provision for mortgage losses, as well as the measurement of the liability and equity components of our convertible debentures. We believe that our estimates are appropriate; however, actual results could differ from the amounts estimated. Estimates and underlying assumptions are reviewed each quarter. The more significant accounting policies are set out on the next page.

Revenue recognition

Mortgage interest and fees revenues are recognized in the statements of earnings and comprehensive income using the effective interest method. Mortgage interest and fees revenues include our share of any fees received, as well as the effect of any discount or premium on the mortgage.

The effective interest method derives the interest rate that discounts the estimated future cash payments and receipts during the expected life of the mortgage receivable (or, where appropriate, a shorter period) to its carrying amount. When calculating the effective interest rate, future cash flows are estimated considering all contractual terms of the financial instrument, but not future credit losses. The calculation of the effective interest rate includes all fees and transaction costs paid or received. Fees and transaction costs include incremental revenues and costs that are directly attributable to the acquisition or issuance of the mortgage.

Mortgages receivable

A mortgage receivable, carried at amortized cost, is considered impaired when there is objective evidence that there has been a deterioration of credit quality subsequent to its initial recognition to the extent that we no longer have reasonable assurance as to the timely collection of the full amount of principal and interest.

We assess mortgages receivable for objective evidence of impairment both individually and collectively each reporting period. The incurred but not identified and counterparty specific provisions for mortgage losses are determined by taking into account the following factors:

- Delays in the collection of interest and principal
- The point at which we consider a loan to be in default (which we define as 90 days for single family residential mortgages and 30 days for all other mortgages)
- Other known factors specific to the property, the borrower or the guarantor
- Economic and other real estate market conditions in the geographic area in which a borrower's project is located
- Our judgement as to whether current economic and credit conditions are such that the actual inchoate or potential losses at the reporting date are likely to be higher or lower than the amounts suggested by historic experience
- Any other factors that apply to a particular mortgage or group of mortgages

Several of these factors involve estimates and judgements on the part of management in determining the provisions for mortgage losses. The other key estimates used for quantifying the incurred but not identified and counterparty specific provisions for mortgage losses are:

- The period of time expected to elapse between the contractual maturity or interest and principal repayment dates and the date at which recovery is estimated
- The amount expected to be ultimately recovered on impaired loans, taking into account the probability of different outcomes, where necessary
- The value of underlying security, and whether Atrium expects to take possession of the property
- The amount of any legal and other third party costs estimated to be incurred

An impairment loss is calculated as the difference between the carrying amount of the mortgage receivable and the present value of the estimated future cash flows discounted at the original effective interest rate. Losses are charged to the statements of earnings and comprehensive income and are reflected in the provision for mortgage losses.

If there is no objective evidence of impairment for an individual mortgage receivable, it is included in a group of mortgages with similar credit risk characteristics and collectively assessed for impairment for losses incurred but not identified. For the purpose of determining the group of mortgages with similar credit risk characteristic, mortgages are grouped by category: commercial/mixed use, house and apartment, low-rise residential, construction, high-rise residential, mid-rise residential, and condominium corporations.

Convertible debentures

The convertible debentures can be converted into our common shares at the option of the investor. They are compound financial instruments with two components: a financial liability, and a call option which is an equity instrument. The fair value of the liability component is measured as of the date that the debentures were issued, and the equity instrument is valued on that date based upon the difference between the fair value of the debenture and the fair value of the liability component.

The measurement of the fair value of the liability component is based upon market rates of interest on similar debt instruments without the conversion feature. Expenses of issue are allocated between the two components on a *pro-rata* basis. The book value of the debt is accreted up to its face value over the life of the debentures using the effective interest method, which provides for the application of a constant interest rate over the life of the debenture. The value of the equity component is not re-measured subsequent to its initial measurement date.

Income taxes

We are, and intend to maintain our status as, a MIC, and as such are not taxed on income provided that it flows through to our shareholders as dividends during the year or within 90 days after December 31 each year. It is our policy to pay such dividends out to the shareholders to remain non-taxable. Accordingly, no provision for current or future income taxes is required.

Controls and procedures

Our Chief Executive Officer (CEO) and Chief Financial Officer (CFO) are responsible for establishing and maintaining disclosure controls and procedures (DC&P) and internal control over financial reporting (ICFR), as those terms are defined in National Instrument (NI) 52-109 – *Certification of Disclosure in Issuers' Annual and Interim Filings*.

We designed the DC&P and ICFR, the latter of which was using the framework in *Internal Control – Integrated Framework* (as revised in 2013) to provide reasonable assurance that material information relating to us is made known to our CEO and CFO during the reporting period; and information required to be disclosed by us in our filings under securities legislation is recorded, processed, summarized and reported within the required time periods; and provide reasonable assurance regarding the reliability of financial reporting and preparation of financial statements for external purposes in accordance with Canadian generally accepted accounting principles (GAAP).

Our CEO and CFO evaluated the design effectiveness of the DC&P and ICFR, as defined by NI 52-109, as of September 30, 2015. Based on this evaluation, they concluded that the designs of the DC&P and ICFR were effective as of September 30, 2015. NI 52-109 also requires Canadian public companies to disclose in their MD&A any change in ICFR during the most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, ICFR. No such change to ICFR has occurred during the most recently completed quarter.

It should be noted that a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that its objectives are met. Because of the inherent limitations in any control system, no evaluation of control can provide absolute assurance that all control weaknesses including, for example, any instances of fraud, have been detected. Inherent limitations include: (i) that management's assumptions and judgements could ultimately prove to be incorrect as conditions and circumstances vary; (ii) the impact of any undetected errors; and (iii) controls may be circumvented through the unauthorized acts of individuals, by collusion of two or more people, or by management override. The design of any system of control is also based upon assumptions as to the likelihood of future events and there is no assurance that any design will succeed in achieving its goals under future conditions.

Outstanding share data

Our authorized capital consists of an unlimited number of common shares, of which 24,604,258 were issued and outstanding at September 30, 2015, and 24,620,707 were issued and outstanding as at the date hereof. In addition, as at the date hereof, 2,407,408, 2,391,054 and 2,747,440 common shares are issuable upon conversion or redemption or in respect of repayment at maturity of the outstanding 5.25%, 6.25%, and the 5.50% convertible debentures, using the conversion price of \$13.50, \$13.30 and \$14.65, respectively, for each common share.

We also have an employee share purchase plan, a deferred share incentive plan and a dividend reinvestment plan pursuant to which common shares are issued from time to time.

Risks and uncertainties

We are subject to many risks and uncertainties that may limit our ability to execute our strategies and achieve our objectives. We have processes and procedures in place in an attempt to control or mitigate certain risks, while others cannot be or are not mitigated. Material risks that cannot be mitigated include a significant decline in the general real estate market, interest rates changing markedly, being unable to make mortgage loans at rates consistent with rates historically achieved, not having adequate mortgage loan opportunities presented to us, and not having adequate sources of bank finance available.

Under various federal, provincial and municipal laws, an owner or operator of real property could become liable for the cost of removal or remediation of certain hazardous or toxic substances released on or in its properties or disposed of at other locations. We do not own any real property and thus would not attract environmental liability to which an owner would be exposed. In rare circumstances where a mortgage is in default, we may take possession of real property and may become liable for environmental issues as a mortgagee in possession. As part of the due diligence performed in respect of our mortgage loan investments, we obtain a Phase I environmental audit on the underlying real property provided as security for a mortgage, unless the manager has determined that a Phase I environmental audit is not necessary.

Please also refer to "Forward-looking information," below, and the "Risk Factors" section of our Annual Information Form for the year ended December 31, 2014 which is incorporated herein by reference and is available at www.sedar.com and at www.atriummic.com.

Forward-looking information

Certain information included in this MD&A contains forward-looking statements within the meaning of applicable securities legislation, including statements with respect to management's beliefs, estimates, and intentions, and similar statements concerning anticipated future events, results, circumstances, performance or expectations that are not historical facts. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "outlook", "objective", "may", "will", "expect", "intent", "estimate", "anticipate", "believe", "should", "plans" or "continue" or similar expressions suggesting future outcomes or events. Forward-looking statements regarding earnings and mortgage portfolio growth are based upon the following assumptions: that other factors such as revenues and expenses continue to follow current trends, and that current trends in our mortgage portfolio growth continue.

All forward-looking statements reflect management's current beliefs and are based on information currently available to management. These statements are not guarantees of future performance and are based on our estimates and assumptions that are subject to risks and uncertainties which could cause our actual results to differ materially from the forward-looking statements contained in this MD&A. Those risks and uncertainties include risks associated with mortgage lending, competition for mortgage lending, real estate values, interest rate fluctuations, environmental matters and the general economic environment. For other risks and uncertainties, please refer to "Risks and uncertainties" above, and the "Risk Factors" section of our Annual Information Form for the year ended December 31, 2014 which is available at www.sedar.com and at www.atriummic.com. That list is not exhaustive, as other factors could adversely affect our results, performance or achievements. The reader is cautioned against undue reliance on any forward-looking statements.

Although the forward-looking information contained in this MD&A is based upon what management believes are reasonable assumptions, there can be no assurance that actual results will be consistent with these forward-looking statements. Except as required by law, we will not publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

Responsibility of management and the board of directors

Management is responsible for the information disclosed in this MD&A, and has in place the appropriate information systems, procedures and controls to ensure that the information used internally by management and disclosed externally is materially complete and reliable. In addition, our audit committee and board of directors provide an oversight role with respect to our public financial disclosures, and have reviewed and approved this MD&A and the annual financial statements.

Dividend Reinvestment Plan

A Dividend Reinvestment Plan (DRIP) is available to holders of our common shares. The DRIP allows participants to have their monthly cash dividends reinvested in additional common shares, at a discount of 2% from the market price. Shareholders who wish to enroll or who would like further information about the DRIP should contact their broker or our agent for the DRIP, Computershare Trust Company of Canada, at 1 (800) 564-6253 or www.computershare.com.

Additional information

Additional information about Atrium, including our Annual Information Form for the year ended December 31, 2014, is available on SEDAR at www.sedar.com. You may also obtain further information about us from our website at www.atriummic.com, by telephone at (416) 607-4200, or by email at ir@atriummic.com.

ATRIUM MORTGAGE
INVESTMENT CORPORATION

CANADA'S PREMIER NON-BANK LENDER™

FINANCIAL STATEMENTS

(UNAUDITED)

THIRD QUARTER 2015
SEPTEMBER 30, 2015

CONDENSED INTERIM STATEMENTS OF FINANCIAL POSITION
(UNAUDITED)

(in thousands of Canadian dollars)	<u>Notes</u>	<u>September 30</u> <u>2015</u>	<u>December 31</u> <u>2014</u>
Assets			
Mortgages receivable	5	\$ 459,033	\$ 432,757
Prepaid expenses		<u>570</u>	<u>370</u>
		<u>\$ 459,603</u>	<u>\$ 433,127</u>
Liabilities			
Bank indebtedness	6	\$ 366	\$ 313
Operating line	6	104,025	79,985
Accounts payable and accrued liabilities		174	523
Accrued convertible debenture interest		427	1,093
Dividends payable	7	1,722	3,379
Due to related party	8	380	395
Convertible debentures	9	<u>99,943</u>	<u>99,235</u>
		<u>207,037</u>	<u>184,923</u>
Shareholders' equity			
Share capital		247,865	245,794
Contributed surplus and other equity		1,325	1,085
Equity component of convertible debentures		1,062	1,062
Retained earnings		<u>2,314</u>	<u>263</u>
		<u>252,566</u>	<u>248,204</u>
		<u>\$ 459,603</u>	<u>\$ 433,127</u>

Commitments 6, 13

The accompanying notes are an integral part of these financial statements.

Approved on behalf of the board of directors:

"Robert Goodall"
Robert Goodall, Director

"Mark Silver"
Mark Silver, Director

CONDENSED INTERIM STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**(UNAUDITED)****(in thousands of Canadian dollars, except for number of common shares)**

	Notes	Common shares		Contributed surplus and other equity	Equity component of convertible debentures	Retained earnings	Total
		Number	Amount				
Balance, December 31, 2013		21,200,833	\$ 210,659	\$ 899	\$ 398	\$ 63	\$ 212,019
Shares issued	10	3,036,000	34,610	–	–	–	34,610
Shares issued under dividend reinvestment plan	10	131,168	1,437	–	–	–	1,437
Shares issued under employee share purchase plan	10	9,859	110	–	–	–	110
Issue costs		–	(1,609)	–	–	–	(1,609)
Share-based payments	11	–	–	170	–	–	170
Shares subscribed		–	–	(26)	–	–	(26)
Equity component of convertible debentures issued	9	–	–	–	622	–	622
Issue costs attributable to equity component of convertible debentures issued	9	–	–	–	(29)	–	(29)
Earnings and comprehensive income		–	–	–	–	15,648	15,648
Dividends declared		–	–	–	–	(14,124)	(14,124)
Balance, September 30, 2014		24,377,860	245,207	1,043	991	1,587	248,828
Shares issued under dividend reinvestment plan		44,683	517	–	–	–	517
Shares issued under employee share purchase plan		2,995	34	–	–	–	34
Shares issued under deferred share incentive plan		3,427	36	(36)	–	–	–
Share-based payments		–	–	78	–	–	78
Equity component of convertible debentures issued		–	–	–	75	–	75
Issue costs attributable to equity component of convertible debentures issued		–	–	–	(4)	–	(4)
Earnings and comprehensive income		–	–	–	–	5,389	5,389
Dividends declared		–	–	–	–	(6,713)	(6,713)
Balance, December 31, 2014		24,428,965	245,794	1,085	1,062	263	248,204
Shares issued under dividend reinvestment plan	10	166,853	1,970	–	–	–	1,970
Shares issued under employee share purchase plan	10	8,440	101	–	–	–	101
Share-based payments	11	–	–	240	–	–	240
Earnings and comprehensive income		–	–	–	–	17,503	17,503
Dividends declared	7	–	–	–	–	(15,452)	(15,452)
Balance, September 30, 2015		<u>24,604,258</u>	<u>\$ 247,865</u>	<u>\$ 1,325</u>	<u>\$ 1,062</u>	<u>\$ 2,314</u>	<u>\$ 252,566</u>

The accompanying notes are an integral part of these financial statements.

CONDENSED INTERIM STATEMENTS OF EARNINGS AND COMPREHENSIVE INCOME (UNAUDITED)

(in thousands of Canadian dollars, except for per share amounts)

	Notes	Three months ended September 30		Nine months ended September 30	
		2015	2014	2015	2014
Revenues					
Mortgage interest and fees		\$ 10,542	\$ 9,096	\$ 29,660	\$ 25,037
Operating expenses					
Mortgage servicing and management fees	8	1,085	916	3,074	2,459
Transfer agent, regulatory fees and investor relations		92	50	218	194
Share-based payments	8, 11	76	60	240	170
Professional fees		34	28	97	96
Directors' expense	8	48	44	137	132
Administration and general		38	31	112	87
Provision for mortgage losses	5	600	504	1,212	1,080
		<u>1,973</u>	<u>1,633</u>	<u>5,090</u>	<u>4,218</u>
Income before financing costs		<u>8,569</u>	<u>7,463</u>	<u>24,570</u>	<u>20,819</u>
Financing costs					
Interest on convertible debentures		1,698	1,123	5,154	2,906
Interest and other bank charges		790	797	1,913	2,265
		<u>2,488</u>	<u>1,920</u>	<u>7,067</u>	<u>5,171</u>
Earnings and comprehensive income for the period		<u>\$ 6,081</u>	<u>\$ 5,543</u>	<u>\$ 17,503</u>	<u>\$ 15,648</u>
Earnings per common share					
Basic	12	<u>\$ 0.25</u>	<u>\$ 0.23</u>	<u>\$ 0.71</u>	<u>\$ 0.69</u>
Diluted	12	<u>\$ 0.24</u>	<u>\$ 0.23</u>	<u>\$ 0.70</u>	<u>\$ 0.68</u>

The accompanying notes are an integral part of these financial statements.

CONDENSED INTERIM STATEMENTS OF CASH FLOWS
(UNAUDITED)

(in thousands of Canadian dollars)	Three months ended September 30		Nine months ended September 30	
	2015	2014	2015	2014
Cash provided by (used in):				
Operating activities				
Earnings and comprehensive income for the period	\$ 6,081	\$ 5,543	\$ 17,503	\$ 15,648
Add (subtract) non-cash items				
Share-based payments	76	59	240	144
Interest capitalized on mortgages	(510)	(1,347)	(2,630)	(4,702)
Amortization of mortgage discount	(26)	(37)	(78)	(123)
Amortization of mortgage origination fees	(328)	(291)	(812)	(822)
Non-cash portion of interest on convertible debentures	237	158	708	409
Provision for mortgage losses	600	504	1,212	1,080
	<u>6,130</u>	<u>4,589</u>	<u>16,143</u>	<u>11,634</u>
Changes in operating assets and liabilities				
Cash held in trust	5,500	–	–	–
Accrued interest receivable	(136)	(197)	210	(600)
Prepaid expenses	(189)	78	(200)	171
Accounts payable and accrued liabilities	(31)	261	(349)	205
Accrued convertible debenture interest	(623)	(208)	(666)	463
Additions to mortgage discount	40	144	133	144
Additions to mortgage origination fees	140	295	943	1,026
	<u>4,701</u>	<u>373</u>	<u>71</u>	<u>1,409</u>
Cash provided by operating activities	<u>10,831</u>	<u>4,962</u>	<u>16,214</u>	<u>13,043</u>
Investing activities				
Advances of mortgages receivable	(58,859)	(72,652)	(215,845)	(214,625)
Repayment of mortgages receivable	37,085	43,417	190,591	88,287
Cash used in investing activities	<u>(21,774)</u>	<u>(29,235)</u>	<u>(25,254)</u>	<u>(126,338)</u>
Financing activities				
Bank indebtedness, net	296	(63)	53	(9)
Operating line advanced	92,550	178,250	431,315	429,445
Operating line repaid	(77,425)	(182,850)	(407,275)	(399,505)
Increase (decrease) in due to related party	51	44	(15)	129
Issuance of common shares	630	519	2,071	36,157
Common shares issue costs	–	–	–	(1,609)
Issuance of convertible debentures	–	35,000	–	66,801
Convertible debenture issue costs	–	(1,635)	–	(3,183)
Dividends paid	(5,159)	(4,992)	(17,109)	(14,931)
Cash provided by financing activities	<u>10,943</u>	<u>24,273</u>	<u>9,040</u>	<u>113,295</u>
Increase (decrease) in cash	–	–	–	–
Cash, beginning of period	–	–	–	–
Cash, end of period	<u>\$ –</u>	<u>\$ –</u>	<u>\$ –</u>	<u>\$ –</u>
Cash provided by operating activities includes:				
Interest received	\$ 9,541	\$ 7,224	\$ 26,350	\$ 18,788
Interest paid	\$ 2,839	\$ 1,197	\$ 6,963	\$ 4,030

The accompanying notes are an integral part of these financial statements.

1. NATURE OF OPERATIONS

Atrium Mortgage Investment Corporation is a corporation domiciled in Canada, incorporated under the Ontario *Business Corporations Act*. The address of the company's registered head office and principal place of business is Suite 900, 20 Adelaide Street East, Toronto, Ontario M5C 2T6.

The company is a Mortgage Investment Corporation (MIC) as defined in Section 130.1(6) of the Canada *Income Tax Act* (ITA). Accordingly, the company is not taxed on income provided that its taxable income is paid to its shareholders in the form of dividends within 90 days after December 31 each year. Such dividends are generally treated by shareholders as interest income, so that each shareholder is in the same position as if the mortgage investments made by the company had been made directly by the shareholder.

The company's common shares are listed on the Toronto Stock Exchange (TSX) under the symbol AI and its convertible debentures are listed under the symbols AI.DB, AI.DB.A and AI.DB.B.

2. BASIS OF PRESENTATION

(a) Statement of compliance

These condensed interim financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and follow International Accounting Standard 34 *Interim Financial Reporting* (IAS 34) as issued by the International Accounting Standards Board (IASB) as set out in Part I of the *CPA Canada Handbook – Accounting*. These condensed interim financial statements should be read in conjunction with the company's audited financial statements for the year ended December 31, 2014. Significant accounting policies have been consistently applied in the preparation of these condensed interim financial statements, which were authorized for issuance by the board of directors on October 21, 2015.

(b) Basis of measurement

These condensed interim financial statements are prepared on the historical cost basis.

(c) Functional and presentation currency

These condensed interim financial statements are presented in Canadian dollars, which is also the company's functional currency. Dollars are expressed in thousands except for per share amounts or where the context requires otherwise.

(d) Use of estimates and judgements

The preparation of condensed interim financial statements in accordance with IFRS requires management to make estimates, assumptions and judgements that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the reporting date and the reported amounts of revenue and expenses during the reporting period. The most subjective of these estimates relates to: (a) valuation of mortgages receivable, which is affected primarily by the provision for mortgage losses which is determined by management's estimate as to the counter party specific and the incurred but not identified provisions; and (b) the measurement of the liability and equity components of the convertible debentures which depend upon the estimated market interest rates for a comparable debenture without the convertibility feature. Management believes that its estimates are appropriate; however, actual results could differ from the amounts estimated. Estimates and underlying assumptions are reviewed each quarter. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

3. SIGNIFICANT ACCOUNTING POLICIES

(a) Revenue recognition

Mortgage interest and fees revenues are recognized in the statement of earnings and comprehensive income using the effective interest method. Mortgage interest and fees revenues include the company's share of any fees received, as well as the effect of any discount or premium on the mortgage.

The effective interest method derives the interest rate that discounts the estimated future cash payments and receipts during the expected life of the mortgage receivable (or, where appropriate, a shorter period) to its carrying amount. When calculating the effective interest rate, future cash flows are estimated considering all contractual terms of the financial instrument, but not future credit losses (see Note 3 (c)). The calculation of the effective interest rate includes all fees and transaction costs paid or received. Fees and transaction costs include incremental revenues and costs that are directly attributable to the acquisition or issuance of the mortgage.

(b) Financial assets – classification, initial recognition and measurement

Classification of financial assets depends upon the purpose for which the financial assets were acquired. Management determines the classification of financial assets at initial recognition. Mortgages receivable are classified as loans and receivables. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Loans and receivables are initially recognized at fair value plus transaction costs and subsequently carried at amortized cost using the effective interest method.

All financial assets are reviewed for impairment quarterly, and written down when there is evidence of impairment.

(c) Mortgages receivable

A mortgage receivable, carried at amortized cost, is considered impaired when there is objective evidence at the end of the reporting period that there has been a deterioration of credit quality subsequent to its initial recognition to the extent that the company no longer has reasonable assurance as to the timely collection of the full amount of principal and interest. The company assesses mortgages receivable for objective evidence of impairment both individually and collectively at each reporting period. The provision for mortgage losses is determined by taking into account the following factors:

- Delays in the collection of interest and principal
- The point at which management considers a loan to be in default (which is defined as 90 days for single family residential mortgages and 30 days for all other mortgages)
- Other known factors specific to the property, the borrower or the guarantor
- Economic and other real estate market conditions in the geographic area in which a borrower's project is located
- Management's judgement as to whether current economic and credit conditions are such that the inchoate or potential losses at the reporting date are likely to be higher or lower than the amounts suggested by historic experience
- Any other factors that apply to a particular mortgage or group of mortgages

Several of these factors involve estimates and judgements on the part of management in determining provisions for mortgage losses. The other key estimates used for quantifying the provision for mortgage losses are:

- The period of time expected to elapse between the contractual maturity or interest and principal repayment dates and the date at which recovery is estimated
- The amount expected to be ultimately recovered on impaired loans, taking into account the likelihood of different outcomes
- The value of underlying security, and whether the company expects to take possession of the property
- The amount of any legal and other third party costs estimated to be incurred

3. SIGNIFICANT ACCOUNTING POLICIES (continued)**(c) Mortgages receivable (continued)**

An impairment loss is calculated as the difference between the carrying amount of the mortgage receivable and the present value of the estimated future cash flows discounted at the original effective interest rate. Losses are charged to the statements of earnings and comprehensive income and are reflected in the provision for mortgage losses.

If there is no objective evidence of impairment for a counterparty specific mortgage receivable, it is included in a group of mortgages with similar credit risk characteristics and collectively assessed for impairment for losses incurred but not identified. For the purpose of determining groups of mortgages with similar credit risk characteristics, mortgages are grouped by category: commercial/mixed use, low-rise residential, house and apartment, construction, high-rise residential, mid-rise residential, and condominium corporations.

(d) Convertible debentures

Convertible debentures can be converted into common shares of the company at the option of the investor. They are compound financial instruments with two components: a financial liability, and a call option which is an equity instrument. The fair value of the liability component is measured as of the date that the debentures were issued, and the equity instrument is valued on that date based upon the difference between the fair value of the convertible debenture and the fair value of the liability component. The measurement of the fair value of the liability component is based upon market rates of interest on similar debt instruments without the conversion feature. Expenses of issue are allocated between the two components on a pro-rata basis. The book value of the debt is accreted up to its face value over the life of the debentures using the effective interest method, which applies a constant interest rate over the life of each debenture. The value of the equity component is not remeasured subsequent to its initial measurement date.

(e) Other financial liabilities

Other financial liabilities are non-derivative liabilities recognized initially at fair value, net of transaction costs, and are subsequently stated at amortized cost using the effective interest method. The company has classified bank indebtedness, operating line, accounts payable and accrued liabilities, dividends payable, due to related party and the liability component of convertible debentures as other financial liabilities.

(f) Income taxes

The company qualifies as a Mortgage Investment Corporation under the ITA, and as such is not taxed on income provided that its taxable income is distributed to its shareholders in the form of dividends within 90 days after December 31 each year. It is the company's policy to pay such dividends to remain non-taxable. Accordingly, no provision for current or future income taxes is required.

(g) Earnings per common share

Basic earnings per common share is calculated by dividing earnings during the period by the weighted average number of common shares outstanding during the period. Diluted earnings per share is calculated by adjusting the earnings attributable to common shareholders and the weighted average number of common shares outstanding for the effects of all dilutive items such as convertible debentures and deferred share incentive plans.

(h) Share-based payments

The company has an equity-settled share-based compensation plan for grants to eligible directors, officers, and senior management under its deferred share incentive plan. Grants are measured based upon the fair value of the awards granted, based on the volume-weighted average trading share price for the five trading days prior to date of the grant.

4. RECENT ACCOUNTING PRONOUNCEMENTS

Various pronouncements have been issued by the IASB or IFRS Interpretations Committee (IFRIC) that will be effective for future accounting periods, most of which do not apply to the company; one that is applicable is summarized below.

IFRS 9 – Financial Instruments is a new standard on accounting for financial instruments that will replace IAS 39, Financial Instruments: Recognition and Measurement. The effective date has been tentatively set to be applicable for the company's December 31, 2018 financial statements. IFRS 9 has two measurement categories: amortized cost and fair value. All equity instruments are measured at fair value. A debt instrument is recorded at amortized cost only if the entity is holding the instrument to collect contractual cash flows and the cash flows represent principal and interest. Otherwise it is recorded at fair value through profit or loss. IFRS 9 requires an expected-loss impairment model (replacing the current incurred loss impairment model) that will require more timely recognition of expected losses and requires accounting for expected credit losses when financial instruments are first recognized and to accelerate the recognition of full lifetime expected losses. The potential impact of the new standard on the company's financial statements has not been determined.

5. MORTGAGES RECEIVABLE

(a) Mortgage portfolio

<u>Mortgage category</u>	<u>September 30, 2015</u>			<u>December 31, 2014</u>		
	<u>Number</u>	<u>Outstanding amount</u>	<u>% of Portfolio</u>	<u>Number</u>	<u>Outstanding amount</u>	<u>% of Portfolio</u>
Low-rise residential	25	\$ 113,404	24.5%	23	\$ 85,678	19.7%
House and apartment	117	80,052	17.3%	90	93,070	21.4%
Construction	16	66,894	14.5%	17	61,095	14.1%
High-rise residential	9	35,561	7.7%	8	44,048	10.1%
Mid-rise residential	8	17,554	3.8%	8	12,127	2.8%
Condominium corporation	20	4,568	1.0%	13	3,260	0.8%
Residential portfolio	195	318,033	68.8%	159	299,278	68.9%
Commercial/mixed use	31	144,118	31.2%	31	134,990	31.1%
Mortgage portfolio	<u>226</u>	<u>462,151</u>	<u>100.0%</u>	<u>190</u>	<u>434,268</u>	<u>100.0%</u>
Accrued interest receivable		1,966			2,177	
Mortgage discount		(520)			(465)	
Mortgage origination fees		(964)			(835)	
Provision for mortgage losses		(3,600)			(2,388)	
Mortgages receivable		<u>\$ 459,033</u>			<u>\$ 432,757</u>	

The mortgage portfolio has maturity dates between 2015 and 2030 with a weighted average term to maturity of 12.5 months at September 30, 2015 (December 31, 2014 – 13.7 months). The portfolio has a weighted average interest rate (which excludes lender fees paid to the company) of 8.77% for the period ended September 30, 2015 (8.74% for the period ended September 30, 2014).

Within the mortgage portfolio, at September 30, 2015 there were eleven loans aggregating \$24,711 (5.4% of the mortgage portfolio) in which the company has a subordinate position in a syndicated mortgage (December 31, 2014 – six mortgages aggregating \$9,823, 2.3% of the portfolio).

Principal repayments based on contractual maturity dates are as follows:

Three months ended December 31, 2015	\$ 59,616	12.9%
Years ended December 31, 2016	259,681	56.2%
2017	94,731	20.5%
2018	43,689	9.5%
2019	61	0.0%
Thereafter	<u>4,373</u>	<u>0.9%</u>
	<u>\$ 462,151</u>	<u>100.0%</u>

5. MORTGAGES RECEIVABLE (continued)**(b) Provision for mortgage losses**

	September 30	December 31
	2015	2014
Counterparty specific	\$ –	\$ –
Incurred but not identified	<u>3,600</u>	<u>2,388</u>
Provision for mortgage losses	<u>\$ 3,600</u>	<u>\$ 2,388</u>

Nine months ended September 30, 2015

	Counter- party specific	Incurred but not identified	Total
Balance, beginning of period	\$ –	\$ 2,388	\$ 2,388
Increase in incurred but not identified for period	–	<u>1,212</u>	<u>1,212</u>
Balance, end of period	<u>\$ –</u>	<u>\$ 3,600</u>	<u>\$ 3,600</u>

Nine months ended September 30, 2014

	Counter- party specific	Incurred but not identified	Total
Balance, beginning of period	\$ 590	\$ 561	\$ 1,151
Mortgage settled during the period	(580)	–	(580)
Released to incurred but not identified	(10)	10	–
Increase in incurred but not identified for period	–	<u>1,080</u>	<u>1,080</u>
Balance, end of period	<u>\$ –</u>	<u>\$ 1,651</u>	<u>\$ 1,651</u>

Four mortgages were in default at September 30, 2015, aggregating \$4,851 (one was in default at December 31, 2014, aggregating \$546, which has been subsequently brought up to date). The increase in the provision for mortgage losses during the period is based upon assessment of the factors described in Note 3(c).

6. CREDIT FACILITY

At September 30, 2015, the company had a credit facility from a syndicate of two Canadian financial institutions of \$130,000 (December 31, 2014 – \$100,000) at a formula rate that varies with bank prime and the market bankers' acceptance rate. Drawings under the credit facility may be by way of a bank loan (including bank indebtedness of up to \$500), bankers' acceptances or letters of credit (LCs). LCs represent irrevocable assurances that the company's banks will make payments in the event that a customer cannot meet its obligations to third parties. LCs carry the same credit risk, recourse and collateral security requirements as mortgages extended to customers. The committed credit facility was effective September 25, 2015, has a term of two years, and is subject to certain conditions of drawdown and other covenants.

The credit facility is secured by a lien over all of the company's assets by means of a general security agreement. The amount that may be drawn down under the credit facility is determined by the aggregate value of mortgages that are acceptable to the lender. Under the terms of the credit facility, covenants must be met in respect of shareholders' equity, debt to total assets and interest coverage. At September 30, 2015 and December 31, 2014, the company was in compliance with these covenants.

	September 30	December 31
	2015	2014
Credit facility		
Bankers' acceptances	\$ 95,000	\$ 57,000
Bank loan	<u>9,025</u>	<u>22,985</u>
Operating line	104,025	79,985
Bank indebtedness	<u>366</u>	<u>313</u>
Total borrowing under credit facility	104,391	80,298
Letters of credit	<u>4,171</u>	<u>4,483</u>
Total credit facility utilization	<u>\$ 108,562</u>	<u>\$ 84,781</u>

7. DIVIDENDS

The company follows a dividend policy so that it is non-taxable under the provisions of the ITA related to Mortgage Investment Corporations. Dividends amounted to \$0.63 per share for the nine months ended September 30, 2015 (nine months ended September 30, 2014 – \$0.62, year ended December 31, 2014 – \$0.89).

	Nine months ended September 30	Year ended December 31
	<u>2015</u>	<u>2014</u>
Dividends payable, beginning of period	\$ 3,379	\$ 2,473
Dividends declared	15,452	20,837
Dividends paid	<u>(17,109)</u>	<u>(19,931)</u>
Dividends payable, end of period	<u>\$ 1,722</u>	<u>\$ 3,379</u>

8. RELATED PARTY TRANSACTIONS

The company pays management and mortgage servicing fees to Canadian Mortgage Capital Corporation (CMCC), which is the manager of the company, and responsible for its day-to-day management. The majority beneficial owner and Chief Executive Officer (CEO) of the manager is also CEO of the company. The company incurred management and mortgage servicing fees of \$3,074 for the nine months ended September 30, 2015 (nine months ended September 30, 2014 – \$2,454) and \$1,085 for the three months ended September 30, 2015 (three months ended September 30, 2014 – \$916). The management agreement between the company and CMCC contains provisions for the payment of termination fees to the manager in the event that the management agreement is terminated in certain circumstances. Amounts due to related party are due to CMCC, in the normal course of business, are non-interest bearing and due on demand, and are paid within 30 days of each period end.

Key management includes directors and officers of the company. Compensation expenses for key management personnel include:

	Three months ended September 30		Nine months ended September 30	
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
Directors' fees	\$ 44	\$ 44	\$ 132	\$ 132
Share-based payments to directors (Note 11)	29	25	91	75
Share-based payments to officers (Note 11)	<u>21</u>	<u>24</u>	<u>85</u>	<u>76</u>
	<u>\$ 94</u>	<u>\$ 93</u>	<u>\$ 308</u>	<u>\$ 283</u>

Related party transactions are recorded at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

9. CONVERTIBLE DEBENTURES

	Nine months ended September 30, 2015			Total
	Convertible debenture 5.50%	Convertible debenture 6.25%	Convertible debenture 5.25%	
	ALDB.B	ALDB.A	ALDB	
Maturity date	Sept. 30, 2021	March 31, 2019	June 30, 2020	
Issued and outstanding				
Face value	<u>\$ 40,250</u>	<u>\$ 31,801</u>	<u>\$ 32,500</u>	<u>\$ 104,551</u>
Book value –				
Convertible debentures, beginning of period	\$ 37,967	\$ 30,374	\$ 30,894	\$ 99,235
Accretion for the period	<u>247</u>	<u>247</u>	<u>214</u>	<u>708</u>
Convertible debentures, end of period	<u>\$ 38,214</u>	<u>\$ 30,621</u>	<u>\$ 31,108</u>	<u>\$ 99,943</u>
	Year ended December 31, 2014			
	Convertible debenture 5.50%	Convertible debenture 6.25%	Convertible debenture 5.25%	Total
	ALDB.B	ALDB.A	ALDB	
Maturity date	Sept. 30, 2021	March 31, 2019	June 30, 2020	
Issued and outstanding				
Face value	<u>\$ 40,250</u>	<u>\$ 31,801</u>	<u>\$ 32,500</u>	<u>\$ 104,551</u>
Book value				
Convertible debentures, beginning of year	\$ –	\$ –	\$ 30,611	\$ 30,611
Issued	40,250	31,801	–	72,051
Equity component	(536)	(161)	–	(697)
Issue costs	(1,861)	(1,546)	–	(3,407)
Issue costs attributed to equity component	<u>25</u>	<u>8</u>	<u>–</u>	<u>33</u>
Convertible debentures	37,878	30,102	30,611	98,591
Accretion for the year	<u>88</u>	<u>273</u>	<u>283</u>	<u>644</u>
Convertible debentures, end of year	<u>\$ 37,967</u>	<u>\$ 30,374</u>	<u>\$ 30,894</u>	<u>\$ 99,235</u>

10. SHARE CAPITAL

The company is authorized to issue an unlimited number of common shares without par value. Common shares rank equally with each other and have no preference, conversion, exchange or redemption rights. Common shares participate pro rata with respect to any dividends paid, including distributions upon termination and dissolution.

The company has an optional dividend reinvestment plan (DRIP) for shareholders, whereby participants may reinvest cash dividends in additional common shares of the company at the volume weighted average price for five days prior to distribution, less a 2% discount. Shares issued under the DRIP are issued by the company from treasury.

Under the employee share purchase plan (ESPP), each participant may contribute up to an annual maximum to the ESPP, and CMCC (the manager) will match 50% of the participant's contribution. Thus, the company does not bear any of the cost of the ESPP, but is reimbursed by CMCC and the participants.

11. SHARE-BASED PAYMENTS

	September 1 2015 grant	September 1 2014 grant	August 30 2013 grant	August 29 2012 grant	Total
Deferred shares outstanding					
Year ended December 31, 2012	–	–	–	21,500	21,500
2013	–	–	21,000	–	21,000
2014	–	24,000	–	–	24,000
Nine months ended					
September 30, 2015	<u>24,000</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>24,000</u>
	<u>24,000</u>	<u>24,000</u>	<u>21,000</u>	<u>21,500</u>	<u>90,500</u>
Income deferred shares outstanding					
Year ended December 31, 2012	–	–	–	570	570
2013	–	–	502	1,478	1,980
2014	–	419	1,587	1,600	3,606
Nine months ended					
September 30, 2015	<u>–</u>	<u>1,454</u>	<u>1,285</u>	<u>1,289</u>	<u>4,028</u>
	<u>–</u>	<u>1,873</u>	<u>3,374</u>	<u>4,937</u>	<u>10,184</u>
Share compensation expense:					
	Three months ended	Three months ended	Nine months ended	Nine months ended	
	September 30	September 30	September 30	September 30	
	2015	2014	2015	2014	
September 1, 2015 grant	\$ 14	\$ –	\$ 14	\$ –	
September 1, 2014 grant	40	12	142	12	
August 30, 2013 grant	16	31	54	102	
August 29, 2012 grant	6	17	30	56	
	<u>\$ 76</u>	<u>\$ 60</u>	<u>\$ 240</u>	<u>\$ 170</u>	

Grants are provided to certain directors and employees under the company's deferred share incentive plan ("DSIP"). The deferred share units vest annually over three years. Common shares are issued to participants on the vesting date of each tranche of deferred share units, unless a participant elects to defer the issuance. In addition, income deferred share units are credited to holders of deferred share units based upon dividends paid on common shares. The fair value of share-based compensation was based upon the volume weighted average market price of the common shares five days prior to the grant date of September 1, 2015 (\$11.58) and September 1, 2014 (\$11.46).

12. EARNINGS PER SHARE

	Three months ended		Nine months ended	
	September 30		September 30	
	2015	2014	2015	2014
Basic earnings per share –				
Numerator				
Earnings for the period	\$ 6,081	\$ 5,543	\$ 17,503	\$ 15,648
Denominator				
Weighted average common				
shares outstanding	<u>24,577,527</u>	<u>24,354,241</u>	<u>24,520,227</u>	<u>22,723,256</u>
Basic earnings per share	<u>\$ 0.25</u>	<u>\$ 0.23</u>	<u>\$ 0.71</u>	<u>\$ 0.69</u>

12. EARNINGS PER SHARE (continued)

	Three months ended		Nine months ended	
	September 30		September 30	
	2015	2014	2015	2014
Diluted earnings per share –				
Numerator				
Earnings for the period	\$ 6,081	\$ 5,543	\$ 17,503	\$ 15,648
Interest on convertible debentures	1,698	1,123	5,154	2,906
Earnings for diluted earnings per share	<u>7,779</u>	<u>6,666</u>	<u>22,657</u>	<u>18,554</u>
Denominator				
Weighted average common shares outstanding	24,577,527	24,354,241	24,520,227	22,723,256
Convertible debentures	7,545,902	4,957,733	7,545,902	4,338,318
Deferred share incentive plan	71,326	49,344	66,137	44,765
Income deferred share units	<u>7,358</u>	<u>2,812</u>	<u>6,065</u>	<u>2,646</u>
Weighted average common shares outstanding – diluted basis	<u>32,202,113</u>	<u>29,364,130</u>	<u>32,138,331</u>	<u>27,108,985</u>
Diluted earnings per share	<u>\$ 0.24</u>	<u>\$ 0.23</u>	<u>\$ 0.70</u>	<u>\$ 0.68</u>

13. FINANCIAL INSTRUMENTS**(a) Classification of financial instruments**

Financial assets comprise mortgages receivable. All financial assets are classified as loans and receivables. Financial liabilities comprise bank indebtedness, operating line, accounts payable and accrued liabilities, dividends payable, due to related party and the liability component of convertible debentures. All financial liabilities are classified as other financial liabilities.

(b) Fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between arm's length market participants at the measurement date. The fair value hierarchy establishes three levels to classify the inputs to valuation techniques used to measure fair value:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 inputs are quoted prices in markets that are not active, quoted prices for similar assets or liabilities in active markets, inputs other than quoted prices that are observable for the asset or liability, or inputs that are derived principally from or corroborated by observable market data or other means.
- Level 3 inputs are unobservable (supported by little or no market activity).

The fair value hierarchy gives the highest priority to Level 1 inputs and the lowest priority to Level 3 inputs. All financial assets are classified as loans and receivables and are recorded at amortized cost. Their carrying values approximate their fair value due to their relatively short-term maturities and because market interest rates have not fluctuated significantly since the date at which the loans were entered into. The fair value of the bank indebtedness and operating line approximates book value since it bears interest at floating rates. The accounts payable and accrued liabilities, dividends payable and due to related parties carrying value approximates their fair value due to the short term nature of the items. Mortgages receivable mature between 2015 and 2030 with a weighted average term to maturity at September 30, 2015 of 12.4 months (December 31, 2014 – 13.7 months). Fair value of mortgages receivable is established by Level 3 inputs.

The fair value of convertible debentures at the time of issue is established using Level 2 inputs. The fair value of convertible debentures has been determined based on the closing prices of the convertible debentures on the TSX on the respective dates.

13. FINANCIAL INSTRUMENTS (continued)**(b) Fair value (continued)**

Convertible debentures	September 30	December 31
	2015	2014
Fair value	\$ 104,480	\$ 104,507
Less book value of equity component	<u>(1,062)</u>	<u>(1,062)</u>
	<u>\$ 103,418</u>	<u>\$ 103,445</u>
 Book value of financial liability component	 <u>\$ 99,943</u>	 <u>\$ 99,235</u>

The fair value of all other financial liabilities is estimated using level 3 inputs.

(c) Credit risk

The following asset is exposed to credit risk: mortgages receivable. Credit risk is the risk that a counterparty to a financial instrument will fail to discharge its obligation or commitment, resulting in a financial loss to the company.

The company controls the credit risk of mortgages receivable by maintaining strict credit policies including due diligence processes, credit limits, documentation requirements, review and approval of new mortgages by the board of directors or a subgroup thereof, quarterly review of the entire portfolio by the board of directors, and other credit policies approved by the board of directors. Credit risk is approved by the board of directors. At September 30, 2015 no single borrower accounted for more than 7.5% of mortgages receivable (December 31, 2014 – 7.9%). See Note 5(a) for a breakdown of mortgages by category.

(d) Liquidity risk

Liquidity risk is the risk that the company will not be able to meet its obligations when due. The primary sources of liquidity risk are the requirements to fund commitments for new mortgages, advances on existing mortgages, as well as obligations under the company's credit facility. The company's liquidity risk is managed on an ongoing basis in accordance with the policies and procedures in place that reduce the risk to an acceptable level. Policies and procedures include continual monitoring of expected cash flows, reviewing credit requirements with the company's bankers, issuing convertible debentures or common shares in the public markets from time to time as required, and staggering the maturities of convertible debentures when they are issued. From time to time the company has arranged temporary increases in its credit facility with its banks in order to manage liquidity requirements, and expects to be able to continue to do so in the future if required. The company's significant financial liabilities include bank indebtedness, operating line, accounts payable and accrued liabilities, dividends payable, due to related party and the liability component of convertible debentures. The bank indebtedness and operating line are drawn upon as required to discharge accounts payable and accrued liabilities as well as to pay out dividends on a monthly basis. The company's agreement with the lender is that the operating line will not be called provided that all covenants are met and that any significant excess cash is used to pay down the bank loan and indebtedness.

As at September 30, 2015, management considers that it has adequate procedures in place to manage liquidity risk.

Obligations at September 30, 2015	Total	Less than 1	1-2 years	3-5 years	More than
	<u>year</u>	<u>5 years</u>			
Bank indebtedness	\$ 366	\$ –	\$ 366	\$ –	\$ –
Operating line	104,025	–	104,025		
Accounts payable and accrued liabilities	174	174	–	–	–
Accrued convertible debentures interest	427	427			
Dividends payable	1,722	1,722	–	–	–
Due to related party	380	380	–	–	–
Convertible debentures	<u>104,551</u>	<u>–</u>	<u>–</u>	<u>64,301</u>	<u>40,250</u>
Total	<u>\$ 211,645</u>	<u>\$ 2,703</u>	<u>\$ 104,391</u>	<u>\$ 64,301</u>	<u>\$ 40,250</u>

13. FINANCIAL INSTRUMENTS (continued)**(e) Liquidity risk (continued)**

The company has commitments to advance additional funds under existing mortgages of \$84,691 and for new mortgages of \$3,500 at September 30, 2015 (December 31, 2014 – \$99,757 and \$10,063 respectively). Generally, outstanding commitments are expected to be funded within the next 24 months. However, the experience of the company has been that a portion of the unfunded amounts on existing mortgages will never be drawn.

(f) Interest rate risk

The company is exposed to interest rate risk in that an increase in interest rates will result in increased interest expense due to its operating line and indebtedness being set at a variable rate but all mortgages being set at fixed rates. The financial structure of the company results in relatively moderate interest rate risk because most of the company's financing is through common shares and convertible debentures, with a moderate amount of borrowings under the credit facility that bear floating interest rates.

If interest rates on debt had been one percentage point higher (lower) during the period ended September 30, 2015, earnings would have been reduced (increased) by approximately \$734 during the period, assuming that no changes had been made to the interest rates at which new mortgage loans were entered into. However, if new mortgage loans had been entered into at higher (lower) interest rates, the resulting reduction of earnings would have been less than (greater than) \$734.

(g) Currency risk

Currency risk is the risk that the value of financial assets and liabilities will fluctuate due to changes in foreign exchange rates. The company is not currently exposed to significant currency risk as all assets and liabilities are denominated in Canadian funds.

14. CAPITAL MANAGEMENT

The company defines capital as total debt plus shareholders' equity, as shown below:

	September 30	December 31
	2015	2014
Bank indebtedness	\$ 366	\$ 313
Operating line	<u>104,025</u>	<u>79,985</u>
Total borrowing under credit facility	104,391	80,298
Convertible debentures	<u>99,943</u>	<u>99,235</u>
Total debt	204,334	179,533
Shareholders' equity	<u>252,566</u>	<u>248,204</u>
Capital employed	<u>\$ 456,900</u>	<u>\$ 427,737</u>

The company's objectives for managing capital are to preserve shareholders' equity, provide shareholders with stable dividends, and to use leverage in a conservative manner to improve return to shareholders. The company finances growth of its portfolio by issuing common shares and debt. In addition, a small amount of equity is raised every month through a dividend reinvestment plan for shareholders.

As bank borrowings increase, the company could expect to raise further funds through public offerings of convertible debentures or common shares, and through private placements of debt. The company's bank indebtedness, bankers' acceptances and bank loan are subject to external covenants as set out in Note 6. There has been no change in the company's capital management objectives since the prior period.

15. SUBSEQUENT EVENTS

On October 13, 2015, the company issued 16,451 common shares (\$186) to shareholders under its dividend reinvestment plan.

BOARD OF DIRECTORS

Mark L. Silver

Chair of the Board
Atrium Mortgage Investment Corporation
President
Optus Capital Corporation

Robert G. Goodall

CEO and President
Atrium Mortgage Investment Corporation

Peter P. Cohos ^{2,4}

President
Copez Properties Ltd.

Robert H. DeGasperi

President
Metrus Properties Inc.

Andrew Grant ⁴

President
PCI Group

Nancy H. O. Lockhart ^{2,3}

Director
Barrick Gold Corporation
Director
Gluskin Sheff + Associates
Director
Loblaw Companies Ltd.

David M. Prussky ¹

Director
Lonestar West Inc.
Director
Swisher Hygiene Inc.

1. Chair of Audit Committee
2. Member of Audit Committee
3. Chair of Nominating and Governance Committee
4. Member of Nominating and Governance Committee

MANAGEMENT

Robert G. Goodall

CEO and President

Jeffrey D. Sherman, FCPA, FCA

CFO and Secretary

Michael Lovett

Managing Director – Ontario

Bram Rothman

Managing Director – Ontario

Phil Fiuza

Managing Director –
Ontario, Residential

Daniel Stewart

Managing Director –
Alberta and Saskatchewan

Marianne Dobslaw

Managing Director –
British Columbia

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AUDITORS

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1100 – 2 St. Clair Ave. E.
Toronto, ON M4T 2T5
T. (416) 964-7633

SHARE LISTING

Common shares,
TSX: AI

Convertible debentures 5.25%,
TSX: AI.DB

Convertible debentures 6.25%,
TSX: AI.DB.A

Convertible debentures 5.5%,
TSX: AI.DB.B

Atrium offers a dividend reinvestment plan (DRIP) so that shareholders may automatically reinvest their dividends in new shares of Atrium at a 2% discount from market price and with no commissions. This provides an easy way to realize the benefits of compound growth of their investment in Atrium. Shareholders can enroll in the DRIP program by contacting their investment advisor or Computershare.

